| Occupational Group | Administrative Services |
|--------------------|--------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Assistant |
| Job Category: P | Job Level: 1 |
| FLSA Status: E | Job Code: B30000 |

P1: Level Standards

GENERAL ROLE

This level is accountable for directly providing service to any assigned work unit at the University. The service can focus on a single or a variety of job functions with varying degrees of independence.

Incumbents:

- Put into effect what is required by defined job duties and responsibilities following professional norms or established procedures and protocols for guidance.
- Assignments tend to be reoccurring and work outputs generally are delivered in a prescribed form/format.
- May alter the order in which work or a procedure is performed to improve efficiency and effectiveness.

INDEPENDENCE AND DECISION-MAKING

- → Supervision Received
 - Works under supervision.
 - Progress and outcomes are reviewed for consistency with instructions and established procedures.

→ Context of Decisions

- Determines the process of how work is to be done based on precedent, practice, and existing policy at the unit/office level.
- \rightarrow Job Controls
 - Receives some instructions with respect to details of most work assignments.

COMPLEXITY AND PROBLEM SOLVING

 \rightarrow Course of Resolution

- Resolutions are typically generated by utilizing existing procedures or practice.
- Typically, problems can be quickly and relatively easily resolved.

| Occupational Group | Administrative Services |
|--------------------|--------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Assistant |
| Job Category: P | Job Level: 1 |
| FLSA Status: E | Job Code: B30000 |

→ Measure of Creativity

• Tasks or activities are reoccurring with emphasis typically on precision and timeliness of execution.

COMMUNICATION EXPECTATIONS

→ Manner of Delivery and Content

• Regularly provides information on finished materials to others.

- Actions regularly affect an individual, item, event, or incident, etc.
- Actions taken are generally done to meet reporting requirements or regulatory guidelines, or to satisfy internal checks and balances and/or existing standards.
- Incumbents indirectly promote the general welfare of students, faculty and staff, and safeguard the institution by playing an important role within a process.

| Occupational Group | Administrative Services |
|--------------------|--------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Assistant |
| Job Category: P | Job Level: 1 |
| FLSA Status: E | Job Code: B30000 |

Job Template

GENERAL SUMMARY

Performs pre- and post-awards administrative duties related to the management of research grants.

REPORTING RELATIONSHIPS AND TEAM WOR

Works under supervision of a supervisor or manager.

ESSENTIAL DUTIES AND RESPONSIBILITIES

The intent of this section is to list the primary, fundamental responsibilities of the job – that is, the duties that are central and vital to the role.

- Prepares faculty grant applications for submission, including drafting proposal documents, informing faculty of submission process, establishing a grant record, and drafting budgets.
- Monitors compliance with guidelines from awarding agencies and maintains familiarity with terms and conditions associated with grants and awards.
- Supports monitoring, tracking, and interpreting fiscal records for a portfolio of accounts including payroll records, purchasing, travel, and other disbursements to maintain compliance with grant policies.
- Communicates financial information regarding grant accounts to faculty members, including remaining balances, anticipated payroll expenses, and incoming funding.
- Analyzes and verifies transactions related to grants and contracts accounts such as invoices, travel, reimbursements, and requisitions.
- Maintains internal records of grant applications and information, including budget details, invoices, correspondences, submitted applications, budget justifications, etc.
- Meets with faculty to explain services, communicate financial information, and assist with accounts as needed.
- Maintains internal grant management database with grant submissions and related account information.
- Corresponds with administrators from other institutions and federal sponsor contacts.
- Performs related work as required.

| Occupational Group | Administrative Services |
|--------------------|--------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Assistant |
| Job Category: P | Job Level: 1 |
| FLSA Status: E | Job Code: B30000 |

MINIMUM QUALIFICATIONS

- Bachelor's degree in related field.
- Up to one year of related experience.

COMPETENCIES

Knowledge of:

- Financial regulations for federal and University funds
- Grant and University policies
- Microsoft Office and related software applications

Skill in:

- Planning and organization
- Developing and maintaining effective and appropriate working relationships
- Critical thinking, problem solving and analysis

- Meet established deadlines
- Communicate effectively through both oral and written means
- Respect diversity and work collaboratively with individuals of diverse cultural, social and educational backgrounds
- Run ad hoc reports on grant expenditures
- Maintain the confidentiality of information and professional boundaries
- Work independently to analyze available information, draw conclusions and understandings, and present such conclusions effectively to senior management

| Occupational Group | Administrative Services |
|--------------------|--|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Development Officer |
| Job Category: P | Job Level: 3 |
| FLSA Status: E | Job Code: B30001 |

P3: Level Standards

GENERAL ROLE

This level is accountable for directly providing service to any assigned work unit at the University. The service can focus on a single or a variety of job functions with varying degrees of independence. Positions at this level may supervise student or support employees.

Incumbents:

- Put into effect what is required by defined job duties and responsibilities following professional norms or established procedures and protocols for guidance.
- Alter the order in which work or a procedure is performed to improve efficiency and effectiveness.
- Recommend or implement modifications to practices and procedures to improve efficiency and quality, directly affecting the specific office operation or departmental procedure or practice.

INDEPENDENCE AND DECISION-MAKING

- → Supervision Received
 - Works under limited supervision.
- → Context of Decisions
 - Utilizes general departmental guidelines to develop resolutions outside the standard practice.

\rightarrow Job Controls

- Possesses considerable freedom from technical and administrative oversight while the work is in progress.
- Defines standard work tasks within departmental policies, practices, and procedures to achieve outcomes.
- Serves as the advanced resource to whom more junior employees go to for technical guidance.

| Occupational Group | Administrative Services |
|--------------------|--|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Development Officer |
| Job Category: P | Job Level: 3 |
| FLSA Status: E | Job Code: B30001 |

COMPLEXITY AND PROBLEM SOLVING

\rightarrow Range of issues

- Handles a variety of work situations that are cyclical in character, with occasionally complex situations.
- Issues are regularly varied.
- Problems tend to be technical or programmatic in nature.

→ Course of Resolution

- Assesses a variety of situations, and develops resolutions through choosing among options based on past practice or experience.
- \rightarrow Measure of Creativity
 - Issues are solvable through deep technical know-how and imaginative workarounds.
 - Most of the obstacles, issues, or concerns encountered require considering alternative practice or policy interpretation.

COMMUNICATION EXPECTATIONS

- \rightarrow Manner of Delivery and Content
 - Regularly provides information on finished materials to others.

- Actions regularly affect an individual, item, event, or incident, etc.
- Actions taken are generally done to meet reporting requirements or regulatory guidelines, or to satisfy internal checks and balances and/or existing standards.
- Incumbents have an indirect impact on a larger action or process, such as serving as a single component in an approval process, where the process is "owned" by a different work unit.
- May be designated to guide or organize the work of several employees within the unit.

| Occupational Group | Administrative Services |
|--------------------|--|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Development Officer |
| Job Category: P | Job Level: 3 |
| FLSA Status: E | Job Code: B30001 |

Job Template

GENERAL SUMMARY

Assists in developing external funding sources to support new and existing programs in the department/school/division.

REPORTING RELATIONSHIPS AND TEAMWORK

Works under limited supervision of a supervisor or manager.

ESSENTIAL DUTIES AND RESPONSIBILITIES

The intent of this section is to list the primary, fundamental responsibilities of the job – that is, the duties that are central and vital to the role.

- Oversees and facilitates efforts to secure sponsored project funds, including development of proposals, fund-raising projects, and programs.
- Explores, researches, and identifies appropriate funding sources consistent with department/school/division mission and goals.
- Provides technical assistance in developing grant and contract proposals compatible with department/school/division interests.
- Interprets application guidelines and advises pertinent parties regarding compliance with federal, state, University, and other agency regulations as they pertain to allowable costs.
- Assesses the capability to successfully compete for external funding. Identifies expertise
 and essential support systems within the department/school/division to successfully carry
 out funded projects.
- Works with appropriate fiscal administrator to review fiscal aspects of proposal to ensure compliance with funding agency guidelines, including salary, fringe benefits, purchase of equipment, matching funds required, etc.
- Monitors funded programs.
- Performs related work as required.

MINIMUM QUALIFICATIONS

- Bachelor's degree in related field.
- Three to four years of related experience.

| Occupational Group | Administrative Services |
|--------------------|--|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Development Officer |
| Job Category: P | Job Level: 3 |
| FLSA Status: E | Job Code: B30001 |

COMPETENCIES

Knowledge of:

- Program and clientele served
- External funding sources and regulations
- Needs assessment, curriculum development, and evaluation methodology
- Microsoft Office and related software applications

Skill in:

- Planning and organization
- Developing and maintaining effective and appropriate working relationships
- Critical thinking, problem solving and analysis

- Meet established deadlines
- Communicate effectively through both oral and written means
- Respect diversity and work collaboratively with individuals of diverse cultural, social and educational backgrounds
- Maintain the confidentiality of information and professional boundaries
- Work independently to analyze available information, draw conclusions and understandings, and present such conclusions effectively to senior management

| Occupational Group | Administrative Services |
|--------------------|---------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Specialist |
| Job Category: P | Job Level: 4 |
| FLSA Status: E | Job Code: B30002 |

P4: Level Standards

GENERAL ROLE

This level is accountable for directly providing service to any assigned work unit at the University. The service can focus on a single or a variety of job functions with varying degrees of independence. Positions at this level may supervise student or support employees.

Incumbents:

- Put into effect what is required by defined job duties and responsibilities following professional norms or established procedures and protocols for guidance.
- Alter the order in which work or a procedure is performed to improve efficiency and effectiveness.
- Recommend or implement modifications to practices and procedures to improve efficiency and quality, directly affecting the specific office operation or departmental procedure or practice.

INDEPENDENCE AND DECISION-MAKING

- → Supervision Received
 - Works under direction.
- → Context of Decisions
 - Decisions should involve selecting an approach from among alternatives, timing when certain tasks should be performed, determining how to best use available resources, and other similar choices.
 - Decisions require more coordination and collaboration among different sources, taking into consideration the roles and impact on work outside the immediate organization.

 \rightarrow Job Controls

- Has the latitude to make decisions on projects that they are accountable for delivering on.
- Free to plan and carry out all phases of work assignments.

| Occupational Group | Administrative Services |
|--------------------|---------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Specialist |
| Job Category: P | Job Level: 4 |
| FLSA Status: E | Job Code: B30002 |

COMPLEXITY AND PROBLEM SOLVING

- \rightarrow Range of issues
 - Assignments are defined as less reoccurring or cyclical tasks, and primarily consist of development or refinement of programmatic or administrative objectives.
- → Course of Resolution
 - Resolution and project completion require substantial planning and scheduling within the department in order to obtain and align resources when and where needed.
- → Measure of Creativity
 - Problems are not amenable to strict technical resolution, requiring innovative thinking.

COMMUNICATION EXPECTATIONS

→ Manner of Delivery and Content

- Regularly provides information on finished materials to others.
- Diplomatically and effectively deliver information difficult to understand or in contrast with a student or customer's views.

- Incumbents may supervise a small homogenous department, with proportionate responsibility to perform daily responsibilities similar to the work of subordinate staff.
- Actions typically affect an individual, item, event, or incident, etc.
- Actions taken are generally done to meet reporting requirements or regulatory guidelines, or to satisfy internal checks and balances and/or existing standards.
- Incumbents are typically designated as a lead or frequently assigned project leadership roles within a specific administrative/programmatic function or specialty area.

| Occupational Group | Administrative Services |
|--------------------|---------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Specialist |
| Job Category: P | Job Level: 4 |
| FLSA Status: E | Job Code: B30002 |

• Generally, have a more direct impact on a larger action or process, such as serving as an approver in a process, where the process is "owned" by a different work unit.

| Occupational Group | Administrative Services |
|--------------------|---------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Specialist |
| Job Category: P | Job Level: 4 |
| FLSA Status: E | Job Code: B30002 |

Job Template

GENERAL SUMMARY

Provides day-to-day management and oversight of a high-volume of funded projects/grant accounts.

REPORTING RELATIONSHIPS AND TEAMWORK

Works under direction of a supervisor or manager. Serves a lead worker to employees who perform similar functions.

ESSENTIAL DUTIES AND RESPONSIBILITIES

The intent of this section is to list the primary, fundamental responsibilities of the job – that is, the duties that are central and vital to the role.

- Provides technical assistance, training, and advice to faculty, University Administration, and other professional staff on the preparation and submission of grant proposals.
- Reviews fiscal aspects of grant proposals to ensure fiscal compliance with federal and state statutes, University policy, and sponsor agency guidelines and requirements.
- Recommends solutions, re-budgets, and negotiates changes when conflicts arise with contract provisions or grant requirements.
- Interprets and prepares budgets and financial reports and processes financial transactions. Maintains records and writes and submits monthly research and scholarship informational reports.
- Assists in obtaining approvals necessary for sponsored grants, contracts, subcontracts, and other agreements. Serves as liaison between University administration, faculty, and granting agencies.
- Participates in policy discussions and recommends policy or procedural changes as appropriate to improve efficiency and effectiveness.
- Administers and maintains an awarded contract in compliance with University policies and contracted statutes, regulations, and procedures.
- Analyzes and resolves a variety of technical grant, financial, and contract problems.
- Performs related work as required.

| Occupational Group | Administrative Services |
|--------------------|---------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Specialist |
| Job Category: P | Job Level: 4 |
| FLSA Status: E | Job Code: B30002 |

MINIMUM QUALIFICATIONS

- Bachelor's degree in related field.
- Four to five years of related experience.

COMPETENCIES

Knowledge of:

- Federal and state laws, regulatory requirements, and University policies governing the planning, application development, and management of research and program grants and contracts for universities
- University procedures and processes for grant applications
- Research administration
- Microsoft Office and related software applications

Skill in:

- Planning and organization
- Developing and maintaining effective and appropriate working relationships
- Critical thinking, problem solving and analysis

- Provide grant application technical assistance and training
- Communicate effectively through both oral and written means
- Respect diversity and work collaboratively with individuals of diverse cultural, social and educational backgrounds
- Interpret and communicate detailed grant program guidelines, policies, and procedures
- Write and interpret technical contract language
- Maintain the confidentiality of information and professional boundaries
- Work independently to analyze available information, draw conclusions and understandings, and present such conclusions effectively to senior management

| Occupational Group | Administrative Services |
|--------------------|------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Manager |
| Job Category: M | Job Level: 6 |
| FLSA Status: E | Job Code: B30003 |

M6: Level Standards

GENERAL ROLE

This level is accountable for providing management of a small- to moderate-sized office or department charged with providing a variety of cross-disciplinary services. Incumbents should generally have oversight of professional and non-professional staff, as well as business and/or administrative operations. Positions at this level do not exclusively serve as the supervisory level to only student employees

Incumbents:

- Modify practices and procedures to improve efficiency and quality of services delivered by subordinate staff.
- Ensure policies and procedures are followed and functions are carried out efficiently and correctly.
- Are accountable for setting goals and objectives for staff members to achieve operational objectives and service standards.
- Distribute work and monitor workload among staff.
- Evaluate and monitor the accuracy, quality, quantity, and timeliness of services and activities.
- May develop/enhance processes and procedures to improve efficiency or effectiveness of services, as a means to fulfill departmental or office initiatives.

INDEPENDENCE AND DECISION-MAKING

- → Supervision Received
 - Works under direction.
 - Seeks approvals when significant changes to process steps are considered and additional resources for task completion are required.
- \rightarrow Context of Decisions
 - Decisions are driven by departmental policy and procedures.
 - Understands the smallest details of an assigned area.

\rightarrow Job Controls

| Occupational Group | Administrative Services |
|--------------------|------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Manager |
| Job Category: M | Job Level: 6 |
| FLSA Status: E | Job Code: B30003 |

- Free to plan and carry out all phases of work assignments, including the oversight of staff.
- Has the latitude to make daily operational decisions.

COMPLEXITY AND PROBLEM SOLVING

\rightarrow Range of issues

- Issues are readily identified but cannot be understood and fixed in simple cause-effect terms.
- Variables affecting the problem are generally known.
- \rightarrow Course of Resolution
 - Utilizing an understanding of best practices and the way similar units run elsewhere, convincingly recommends, develops, and implements capital and process improvements to the area.
- → Measure of Creativity
 - Problems require integrative solutions such as how technologies, processes, resources, and people all fit together.

- Serve as a manager of a moderate-sized department or office charged with carrying out cross-disciplinary tasks or functions
- Actions regularly affect a department or an office-centric outcome with departmental impact.
- Actions generally have a direct impact on controlling such things as staff size and nature of work and scope of services.
- Actions may have high-risk compliance or safety implications.
- Performance results tend to relate to efficiency, degree of waste/cost overruns, quality/continuous improvement, timeliness, resource allocation/effectiveness, etc.

| Occupational Group | Administrative Services |
|--------------------|------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Manager |
| Job Category: M | Job Level: 6 |
| FLSA Status: E | Job Code: B30003 |

Job Template

GENERAL SUMMARY

Manages sponsored program grants and contracts to ensure requirements are met and are in compliance with university and sponsor rules/regulations. Provides day-to-day guidance and high-quality customer service to faculty, department administrators, and sponsors in managing the post-award technical and financial aspects of their sponsored programs. Facilitates teamwork with pre-award and departmental staff.

REPORTING RELATIONSHIPS AND TEAMWORK

Works under direction of a manager. Manages professional and non-professional staff, as well as business and/or administrative operations of a moderate sized department of crossdisciplinary services.

ESSENTIAL DUTIES AND RESPONSIBILITIES

The intent of this section is to list the primary, fundamental responsibilities of the job – that is, the duties that are central and vital to the role.

- Manages grant and contract award activities, including account set-up, compliance reviews, account reconciliation, expenditure reviews, financial reporting, and closeout.
- Oversees the work of assigned personnel, including assigning and reviewing work, providing guidance, and conducting performance evaluations.
- Serves as an expert resource to faculty, department support staff, direct reports, and others. Provides assistance with interpreting policies, award terms/conditions, regulations, and resolving complex issues related to grant and award proposals, submissions, guidelines, and other concerns.
- Serves as a member of the leadership team. Participates in establishing and updating office policies, procedures, processes, and initiatives.
- Works with auditors to respond to questions and findings regarding grants and contracts. Gathers and provides supporting reports/documentation to facilitate the reviews.
- Monitors compliance with grant, award, and sponsor guidelines, agreements, and policies.
- Serves as a liaison between departments and sponsoring agencies. Facilitates obtaining sponsor approvals.

| Occupational Group | Administrative Services |
|--------------------|------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Manager |
| Job Category: M | Job Level: 6 |
| FLSA Status: E | Job Code: B30003 |

- Keeps current with industry best practice, federal and state law, and sponsoring agencies' policies as they pertain to sponsored program activity.
- Participates in national and local meetings, seminars, and workshops in the area of research.
- Performs related work as required.

MINIMUM QUALIFICATIONS

- Bachelor's degree in related field.
- Six to seven years of related experience.

COMPETENCIES

Knowledge of:

- Federal regulations, sponsor guidelines, and the Federal Office of Management and Budget Uniform Guidance as it relates to sponsored program activities
- University policies and procedures related to and affecting sponsored program activities
- University financial systems
- Principles and practices of employee supervision
- Microsoft Office and related software applications

Skill in:

- Planning and organization
- Developing and maintaining effective and appropriate working relationships
- Critical thinking, problem solving and analysis

- Develop financial reports
- Communicate effectively through both oral and written means
- Respect diversity and work collaboratively with individuals of diverse cultural, social and educational backgrounds
- Test and verify data during software upgrades and implementation
- Maintain the confidentiality of information and professional boundaries

| Occupational Group | Administrative Services |
|--------------------|------------------------------|
| Job Family | Grants and Contracts |
| Job Path | Grants and Contracts |
| Job Title | Grants and Contracts Manager |
| Job Category: M | Job Level: 6 |
| FLSA Status: E | Job Code: B30003 |

• Work independently to analyze available information, draw conclusions and understandings, and present such conclusions effectively to senior management